



# Fairfield-Suisun Unified School District

2490 Hilborn Road • Fairfield, California 94534 • Telephone (707) 399-5123  
FAX: (707) 399-5158 • [www.fsusd.org](http://www.fsusd.org)

## Governing Board

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## Superintendent

Kris Corey

July 30, 2013

Lori Raineri, President  
Government Financial Strategies, Inc.  
1228 N Street, Suite 13  
Sacramento, CA 95814

Dear Lori,

It's long overdue that I write you this letter of appreciation for your firm as a whole and for your staff specifically. When I became an Assistant Superintendent for the Woodland Unified School District in 2007, after thirty-one years in education finance, I had significant fears about my inexperience when it came to areas of finance outside the education realm. Then a colleague introduced me to you and your firm and I have never felt a moment of doubt since.

I specifically commend Jonathan Edwards, Client Services Director, for his unending patience and ability to explain things to me in plain English. Jonathan has literally held my hand through financing a new district office in Woodland, refunding two bond issuances in Fairfield-Suisun, which saved our taxpayers in excess of \$12.6M, and assisting us with exploring viable solar projects. He has attended numerous Board meetings both in open session and closed, in order to ensure the Board that their steps were well founded and prudent. He presented himself and your firm as an excellent and expert resource to the District.

One of the things that impresses me most about Jonathan, and GFS for that matter, is that often he will recommend to me that I don't actually need the firm's service in a specific area. It is abundantly clear that your firm is there to serve the district, not its own coffers. I sensed that from the very beginning and that went a long way toward the trust I have in you and your team.

Other staff from your firm that I've come into contact with have always been professional, knowledgeable and above all friendly - Rich and Siri and sweet Maureen. From the moment I talked to Maureen for the first time on the phone, I knew that I was in excellent hands. And Siri is brilliant as are all of your team, and she has a keen sense of humor.

Sincerely Lori, without your firm, I would not have been as successful a CBO as I have been and I thank you and your partners at GFS for the outstanding service that you provide your clients. I would recommend your firm to every CBO in the State of California.

Sincerely,

A handwritten signature in black ink, appearing to read "Kelly Morgan", is written over a circular stamp or seal.

Kelly Morgan  
Assistant Superintendent, Business Services

*"Our Mission is to Provide a Quality Educational System that Assures  
Opportunities for Every Student to Learn and Meet the Challenges of the Future"*