



EXECUTIVE DIRECTOR
Jana Snowball

Yolo Emergency Communications Agency (YECA)

35 NORTH COTTONWOOD STREET · WOODLAND, CA 95695
(530) 666.8900 · Fax (530) 666.8909

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Ms. Lori Raineri
Government Financial Strategies inc.
1228 N Street, Suite 13
Sacramento, CA 95814-5609

Dear Ms. Raineri:

I wanted to take a moment to let you know that it is a pleasure to work with you, Jonathan and Michael on YECA's Long-Term Financial Plan. Your team's presentation to the Yolo Managers Group was excellent, and represented a well laid out plan for our Agency's financial future.

You consistently demonstrated expertise and knowledge in both the private and governmental sectors as it pertains to financial planning and best scenario borrowing strategies. Jonathan was excellent to work with – he has wonderful communication skills and I'm sure we tasked him with our diverse group and financial interests. With his expertise and quick thinking, he impressed YECA Staff and Board members, Chief Executive Officers of the political jurisdictions and financial experts. He always demonstrated incredible patience answering and responding to my hundreds of questions. I personally have learned an amazing amount of information from him regarding financial planning, borrowing and borrowing restrictions. And Michael is an analytical genius, taking all our ad hoc spread sheets, making sense of them and, even more amazing, getting them to balance. He was always willing to take the time to explain and go over his work so we could better understand.

Please extend our thanks for a great job to all who were involved in our project. It has been a pleasure to work with such friendly and highly skilled individuals as you, Jonathan and Michael. If you ever have the need, we would be honored to be on your list of "satisfied customers" and happy to give Government Financial Strategies a positive reference.

Thank you,

Jana Snowball
Executive Director